

**Consolidated Comments from Industry Regarding Particular
Issues/Terms of the Basic Ordering Agreement (BOA) for Tantalum
(Ta) Materials under Solicitation DLA-TANTALUM-001**

1. Minimum/Maximum Quantity to Offer under the Quote Process: Note: There was some confusion about the provided maximum annual authority being the amount to offer under a single quote process. The Government will offer a minimum single line item for a material listed below. No two materials will be offered at the same time. Market demand will be the “driver” for an offering.

- a. Tantalum (Ta) Carbide Powder – Maximum Annual Sales – 4,000 LBS Ta)
- b. Ta Metal Ingots (Vacuum Grade) – Maximum Annual Sales – 40,000 LB Ta
- c. Ta Metal Powder (Capacitor Grade) – Maximum Annual Sales – 50,000 LB Ta (more than actual inventory)
- d. Ta Oxide – Maximum Annual Sales – 20,000 LB Ta
- e. Ta Concentrates – Maximum Annual Sales 500,000 LB Ta
- f. Columbium Metal Ingots (Vacuum Grade) – Maximum Annual Sales- 20,000 LB Cb)

Some replies addressed the Ta Concentrates annual sales authority as being too high

Most replies did not address the min/max to offer

10,000 LBS Ta for most materials per quote process except 25,000 LBS Ta for the concentrates

2. Allotted time to quote to a posted offering: (see sections A.3 and C.1) Revision- allotted time is now 3 business days or 72 hours. We will post by 11:30 AM on Wednesdays and quotes will be due no later than 11:30 AM on Mondays (if no holiday or closing occurs from Wednesday until Monday).

7 days

2 days (majority of replies)

48 to 72 hours (second largest number of replies)

3. Allotted time for DLA/DNSC to accept the quote: (see section C.1) No revision- the Government will respond within two business days after the time set to receive quotes.

2 days (**majority**)

1 day

several had no comment (accepted the 2 business days)

4 days (**second highest number of replies**)

4. Removal Periods: (see section E.1) See the revisions in the BOA-30 calendar days for all products except the concentrates will have 90 calendar days.

30 days (**majority**)

more time for concentrates- 90 or 120 days

up to 90 days, depending on quantity

45 days

60 days

75 days

5. Frequency of Offerings for each Ta material: (Market will dictate the frequency and of customers' demand will be considered along with impact to the market.)

Quarterly (**almost all replies-huge majority**)

only long term for concentrates (one reply)

no comment (one reply)

monthly

2 times per year

6. Pricing: No revision - Remains fixed price.

All replies-fixed price only (also see other comments regarding extended removal periods-fixed price is desired for up to 120 calendar day removal)

7. Weight Discrepancy: (see section F.4). Revision-15 business days.

14 work days (**majority**)

10 to 15 days

15 work days or 30 days after billing (one reply)

8. Other Comments and/or Suggestions for Improvement:

most had no comments;

offer only during high demand;

no offers until 2004 due to excess inventory;

90 day removal for concentrates at fixed price with no storage charges;

believe there will be no impact of licensing requirements on Ta Concentrates but must arrange in advance (several replies);

suggest terms for quality discrepancies; (Note: This issue falls under the Disputes Clause if financial harm can be supported and substantiated.)

need to know transportation requirements; (Note: DNSC has in development the ability to access the DNSC web page for information regarding transportation issues and requirements for several commodities to include concentrates.)

need terms for release without penalty should lab results lead to transportation legality; (Note: This issue falls under Disputes Clause if financial harm can be supported and substantiated.)
