



DEFENSE LOGISTICS AGENCY
DEFENSE NATIONAL STOCKPILE CENTER
8725 JOHN J. KINGMAN ROAD, SUITE 3229
FT. BELVOIR, VIRGINIA 22060-6220



IN REPLY
REFER TO

March 29, 2002

AMENDMENT NO. 011
SOLICITATION OF OFFERS FOR
TITANIUM SPONGE
UNDER DLA-TITANIUM SPONGE-003

1. The above referenced Solicitation for the sale of titanium sponge is hereby amended to outline procedures DNSC will utilize to determine Financial Responsibility and to update the item offer page as follows:
2. Delete Section I.2 Item Offer Page-Titanium Sponge (DEC 01) in its entirety and insert attached Section I.2 Item Offer Page-Titanium Sponge (MAR 02).
3. For chemical specification limits and physical requirements, offerors can refer to the governing specification numbers and dates in Amendment No. 003 to Solicitation DLA-TITANIUM SPONGE-003 by using the Applicable Purchase Specification(s) column in the attached Table of Contents.
4. Insert as paragraph A.4 Financial Exposure Limit (MAR 02)
 - a. The Government will establish a financial exposure limit (maximum level of business the Government will allow) for each Offeror. The financial exposure limit shall be determined based upon the following:
 1. Financial Position of the Offeror
 2. Past Performance
 3. References (Suppliers, Financial Institutions)
 4. Credit Reports
 - b. If the Contractor reaches its financial exposure limit, subsequent sales will cease until such time that the Contractor satisfactorily performs existing contracts or the Government increases the exposure limit.
5. Change the date at Section B.1 Submittals to (MAR 02) and insert the following paragraphs:
 - g. Offerors must submit copies of the most recent income statement and balance sheet for the company and any other documentation that will validate the level of business transactions and financial condition of the firm (e.g., a list of references).

Please note: If the Offeror's financial documentation has already been forwarded to DNSC, the offeror does not need to resubmit at this time.

h. The Government will evaluate the financial documentation to determine an applicable financial exposure limit. DNSC may require the Contractor to submit updated information at anytime.

i. Offerors shall submit financial documentation to the following address/facsimile number:

Defense National Stockpile Center
Attn: Titanium Sponge Contract Specialist, DNSC-C1
8725 John J. Kingman Road, Suite 3229
Fort Belvoir, VA 22060-6223
Fax: (703) 767-5541

6. Change the date on Section B.7 Evaluation of Offers to (MAR 02), and replace B.7.c. with the following:

c. The maximum acceptable payment terms are net thirty (30) days from the Government's receipt of current, accurate, and complete Shipping Instructions. Payment terms must be approved prior to award. Offerors will not be eligible for payment terms unless the Contracting Officer makes an affirmative determination of responsibility. (See B.10 Responsibility Determination)

7. Delete Section B.10 Responsibility Determination (JUN 95) and insert the following:

B.10 Responsibility Determination (MAR 02)

a. No award shall be made unless the Contracting Officer makes an affirmative determination of responsibility.

b. To be determined responsible and eligible for an award, Offerors shall have adequate financial resources, a satisfactory performance record with DNSC, and a satisfactory record of integrity and ethics. For example, an Offeror may be determined to be non-responsible and ineligible to submit offers if there is a record of poor payment (e.g., checks returned for insufficient funds) or poor performance (e.g., failure to pay for or remove material on time). In addition to looking at past performance, DNSC will also review current Dun & Bradstreet reports and any other credit reports.

8. The next offering for the above referenced Solicitation is scheduled for **Wednesday, April 17, 2002 at 2:30** PM local time, Fort Belvoir.
9. Offerors shall acknowledge receipt of this Amendment by signing in the space provided below and returning this form to the following address. Offerors may also submit this form to DNSC-C via facsimile at (703) 767-5541.

ATTN: Bid Custodian (DNSC-XO)
Defense National Stockpile Center
8725 John J. Kingman Road, Suite 3229
Fort Belvoir, VA 22060-6223

10. Amendment No. 010 to this solicitation is no longer applicable and hereby deleted.

Failure to acknowledge receipt of this Amendment may result in the Offeror being ineligible for award.

Except as provided herein, all other terms and conditions of DLA-TITANIUM SPONGE-003 and Amendment Nos. 001, 003 and 004, 006, 007, and 009 thereto, remain unchanged and in full force and effect.

Name of Firm:

Address:

Signature:

Title:

Date: _____

Item Offer Page - Titanium Sponge (MAR 02)

<u>Item #</u>	<u>Location</u>	<u>Type</u>	<u>Producer</u>	<u>Purchase Specification BHN Range</u>	<u>Qty. / LBS</u>	<u>Quantity Offered (LBS)</u>	<u>Unit Price (Per LB)</u>	<u>Total Offered Price</u>
8	Clearfield, UT	B	Timet	less than 100 to 170	4,000,000	X	=	
19	Curtis Bay, MD	A	Japan	100 to 140	4,000,000	X	=	
30	Warren, OH	C	RMI	100 to 150	4,000,000	X	=	
31	Warren, OH	C	Electromet	100 to 150	4,000,000	X	=	
Grand Total					16,000,000			

Note: (1) Minimum offer quantity per location is one truckload (approximately 40,000 lbs.)

(2) The material at Curtis Bay is stored outside not palletized and Clearfield has both inside and outside storage.

Company Name: _____

Name and title of person submitting offer: _____

Signature and date: _____